## OCTOBER 2023

## THEMES!

Breast Cancer Awareness Month It's Fall Ya'll / Fall Festivals / Homecoming Dances
Halloween / All things pumpkin
Hunting


## HALLOWEEN

SPRAY, SPRAY, SPRAY! OFFER GREAT DEALS ON SUNLESS SPRAYS FOR THE MONTH OF OCTOBER. NOBODY WANTS TO BE PALE IN THOSE SUPER CUTE OUTFITS. BE SURE THE CLIENT POSTS PICS AND TAGS THE SALON.

GREAT TIME TO TALK ABOUT SUNLESS RETAIL/ MAINTENANCE PRODUCTS TO HAVE READY FOR THOSE LAST MINUTE TOUCH-UPS. EVERYTHING NEEDS TO BE PERFECT FOR THOSE COSTUME PARTIES.

## MARKETING MARVELS

Have trick or treat bags with your logo made and hand those out as Halloween favors. Great way to get your business name in front of several people.

## LOOKING AHEAD -START CREATING CONTENT NOW!

Thanksgiving / Black Friday
Veteran's Day

## DAYS TO REMEMBER

Oct 1st: National Homemade Cookies Day \#cookiesday
Make cookies for all your clients
Get Social: Post on social media asking for fave recipes
Oct 5th : National Do Something Nice Day
Free moisturizer with Spray Tan this day!
\#nationaldosomethingniceday
Oct 6th : World Smile Day
Get Social: flood your social media with pics of your spray tan customers smiling \#worldsmileday

Oct 12th : National Curves Day
Embrace, Encourage, Empower. Let women know that all body sizes can have a spray tan! \#nationalcurvesday
Plan ahead for this by doing a photoshoot with some of your plus size spray tan clients.

Oct 12th : National Savings Day
Get Social: Let your clients know how to save by purchasing a spray tan package! Ex: Buy 3, get 1 Free \#nationalsavingsday

Oct 19th: National Get to Know Your Customers Day
Make posts throughout the day asking clients different questions
Oct 26: National Pumpkin Day
Post a pic of a pumpkin \& say "you won't look like this with our spray tans"

Oct 28th: National Trick or Treat Day
Give out candy bags with your logo or business cards in them

Oct 31st: Halloween \#HappyHalloween
Promote your spray tan services early for this day!

## PRODUCT SPOTLIGHT



